



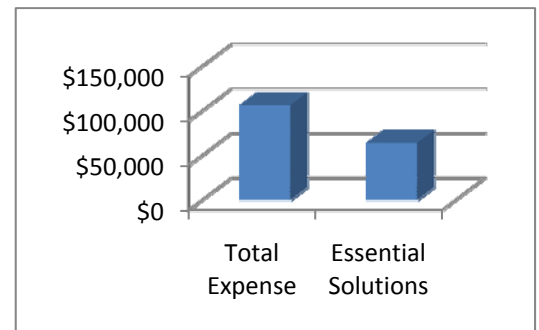
essential solutions

“essential to your success.”

Below are three separate case studies of current Essential Solutions clients and the cost savings they have experienced by using Essential Solutions as their IT Department. Each one comes from a different industry with unique circumstances that relates only to them. We are able to use specific technology and time tested methods to be more efficient and provide substantial cost savings to each and every one of our customers.

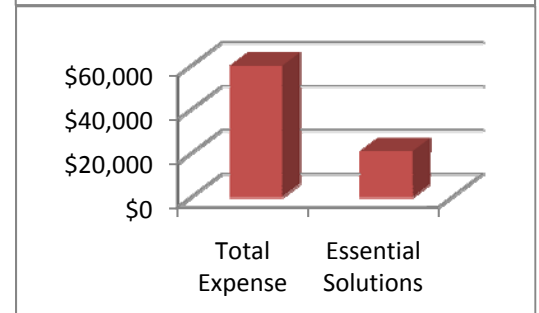
Case Study #1 (IT Department of two people)

IT Administrator	\$66,500	(salary of \$50,000)
Technician	\$39,900	(salary of \$30,000)
Total Expense	\$106,400	
Essential Solutions	\$64,247	
Savings	\$42,153	40%



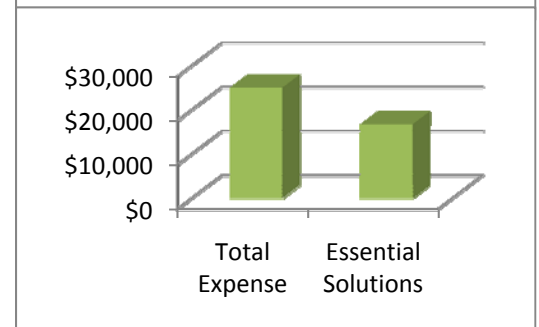
Case Study #2 (IT Department of one person)

IT Administrator	\$59,850	(salary of \$45,000)
Total Expense	\$59,850	
Essential Solutions	\$20,929	
Savings	\$38,921	65%



Case Study #3 (E.S. vs. Other Consulting Firm)

Other Firm	\$25,080	
Total Expense	\$25,080	
Essential Solutions	\$16,800	(at \$15 per hour higher rate)
Savings	\$8,280	33%



Van Wert
 111 North Washington
 Van Wert, OH 45891
 (419) 232-3282

www.essential-solutions.net
 1-800-506-7453

Lima
 608 East Kiracofe Ave
 Lima, OH 45807
 (419) 224-3282